

MANN REPORT™

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| THE PEOPLE BEHIND THE DEALS IN THE NY REAL ESTATE SCENE |



REFLECTING OUR CLIENTS' VISION, BRAND AND IDENTITY
IN THE DESIGNS WE CREATE

KAHN ARCHITECTURE

MICHAEL AND HEIDI KAHN

Kahn Architecture: A Decade of Great Design

By Gail Horowitz



Michael and Heidi Kahn of Kahn Architecture

KAHN Architecture, one of New York's most respected mid-size architectural and design firms, has built a diverse portfolio of projects in the commercial office, retail, technology, health and education sectors. This talented husband and wife team has become a leading force in New York's commercial architecture and design arena.

Ten Years of Experience

This year the firm celebrates its 10th anniversary — founded in 2005 by Heidi and Michael Kahn — who work synergistically; masterfully creating unique environments that bring forth a client's vision to best represent their brand and identity.

Heidi and Michael each bring over 25 years of professional experience and a deep passion for design that attracts many high profile clients from the world of real estate, finance, healthcare, retail, law, education, government and the non-profit sector. When they started KAHN Architecture the Kahns knew they could offer "something different" — a high level of hands-on ownership involvement on each of their projects.

Attention to Detail

"Every client gets the attention of Michael and I throughout the entire process from start to finish," says Heidi, who as president and director of design, takes the lead on each project. "Every client, big or small, is assured direct communications and access every step of the way," adds Heidi, who explains the firm's streamlined approach to design and architecture "promotes interaction with our client's decision makers and encourages budget management throughout design while ensuring that project schedules are maintained."

Michael, who serves as vice president and director of operations, is responsible for the day-to-day overall business operations, architectural project management and business development. Together with Heidi, they supervise a growing professional staff of 18 project architects, designers and office staff. This 10th anniversary also celebrates moving into new offices located at 2 West 45th Street, an open, modern loft space the firm designed in the building owned by Joseph P. Day Realty Corp., which is also one of the firm's clients.

With Heidi at the helm, the firm is extremely proud of its Women-Owned Business Enterprise (WBE) designation, which is a strategic advantage in winning both private and public sector work. They are often invited by larger firms to partner on projects as they seek to fulfill their WBE social responsibility initiatives on municipal ventures, as recently happened for a large, new educational building in New York City that required a WBE interior design and furniture component for a new 170,000 square foot complex.

Their team of talented design professionals focus on providing space planning, architecture and interior design services to retail and corporate clients throughout the United States with a focus on the New York City, New Jersey, Connecticut and Westchester markets.

"We create spaces that reflect a strong vision of a company's unique brand and identity. The success of our clients' built environments to truly reflect who they are as a corporate culture is one of our greatest achievements," says Heidi.

A Wide Range of Services and Clients

Kahn Architecture prides itself by providing a full range of architecture, interior design, furniture planning, strategic planning and project coordination services for real estate, retail and corporate clients that include:

- Cushman and Wakefield
- CB Richard Ellis
- CRESA
- JLL
- Joseph P. Day Realty Corporation
- L & L Holdings
- Newmark Grubb Knight Frank
- Olmstead Properties
- The Rosen Group
- Shorenstein Properties
- Savanna Partners
- Waterton Properties
- Saks Fifth Avenue
- Giorgio Armani
- Chopard
- Hermes
- Christian Dior
- Tumi
- Tag Heur
- Swarovski
- Cosmos Inc.
- BlissSpa
- Luceplan
- New York Golf Cener
- Uncorked Wine Co.
- Richemont, North America
- Kind LLC
- Mizuho Securities, USA
- Nike, USA
- Penguin Publishing
- Cartier
- Ospraie Fund Management
- Malcolm Pirnie
- Korean National Trade Association
- Mutual of America

Educational Facilities

KAHN Architecture has also grown in the education sector by providing design services to clients such as St. John's University, CUNY, Fordham University, Atmosphere Academy Charter School and Bank Street College's Headstart Charter School. "It's

wonderful that we have been selected as the architects to work with such esteemed institutions and help create inspirational space for children and adults alike that adds to their learning experience," says Michael.

Leading the Curve

Riding on the tech boom in New York City, KAHN Architecture has added emerging technology companies to their client list including: Infusion, F5Networks, Convergence, Mailonline and Sailthru along with prominent media companies like Penguin Publishing, Crain Communications, Wenner Media, Sirius XM Satellite Radio and others.

KAHN Architecture is also growing its medical office/healthcare sector clients with Weill Cornell Physicians Network, White Plains Hospital, Murray Hill Chiropractic & Wellness Orthopedics Association, Kips Bay Gynecology.

In the non-profit world, KAHN Architecture is currently designing new downtown Manhattan headquarters for both the United Synagogue of Conservative Judaism and the Catholic Medical Mission. They also recently completed the renovation of a six-floor townhouse for the FJS Foundation for a Just Society on Broadway and 22nd Street.

The Present and Future

KAHN Architecture is an award recipient of Smart CEO's Top 10 Emerging Growth Firms for 2015 and Heidi Kahn has won 'Women of Influence' award by the New York Business Journal as well as been announced as a winner of Smart CEO's Brava Award, honoring top female business owners and their work in mentoring and community service.

Heidi Kahn, RA, received her Master's Degree in Architecture from Southern California Institute of Architecture and a Bachelor's Degree from Wellesley in architectural history/theory. Michael Kahn, AIA, LEED AP, received his Bachelor's Degree in Architecture from Pratt Institute. He is a member of the AIA American Institute of Architects.

The firm has professional licenses to practice architecture in New York, New Jersey, Connecticut and Washington, D.C. and is NCARB Certified. "The last ten years has been a great ride and we are even more excited for the next ten," states Michael, whose business has grown in ways they never imagined, with each year doubling and tripling the number of contracts signed the year before.

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